

Open Academy Session: „Networking, merge people, share ideas”

Date, Time: Thursday, 31.03.2011, 10:30 – 12:30 and 14:00 – 16:00

Trainer: Nikola Radojkovic, OS ”Ivan Milutnović”, Belgrade, Serbia

Workshop content/theme

Networking presents collection of contacts. This collection is formed of people who already have worked with you. Now, you want to improve your project or extend your field of work, but you want more participants in it. This method could help you take initiative and reactivate your old partners, share information among participants, work together on actions and activities, meet new potential partners, get access to new programs... I want to teach participants some interesting exercise for easier networking.

Aims

- Take initiative and find more partners
- Share information among organizations
- Organize together activities and events

Method(s)/Approach

I used work in pairs method and plenary discussion because it was very important to hear participants' experiences. At the end of the session, the participants got a task to find 3, 4 contacts for lunch and share some basic details for possible cooperation.

Further tips, sources, resource material or links

- www.hope.edu/student/career/resources/Networking.pdf
- www.icer.it/docs/wp2002/holmen33-02.pdf
- http://www.usaid.gov/our_work/cross-cutting_programs/private_voluntary_cooperation/conf_leibler.pdf
- <http://careers.tufts.edu/alumni/additional/NetworkingforSuccess.pdf>

Impressions, Outcomes of the workshop

I was very satisfied with participants, because I heard so many interesting things from which they experienced during projects. I hope that I gave them some guidelines for future work, many resources and examples how could they connect with possible partners, etc.